

# DELIVERY ISSUES WITH HUMAN HAIR? USE YOUR COMPETITIVE ADVANTAGE!



## The current facts

The demand for human hair products has risen continuously over the past year. The unstable world market has been leading for several months now long delivery times, increased prices and customers who cannot be supplied with your hair replacement. At the same time, it fell due to the pandemic the possibilities to procure the raw material human hair. Important pandemic requirements and the lack of manpower also lead to a reduction in capacity.



## Fulfill customer requirements on time!



### 1. Plan!

Plan with your customer base as far in advance as possible of when the next product is needed.

Preferably 3-12 months in advance



### 2. Order!

Report your future requirement with us and place one order with us.

Delivery times are determined.



### 3. Payment!

Do not pay until you have the goods received. Billing takes place according to your conditions.



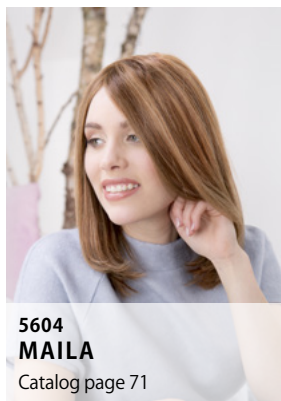
## Competitive advantage

✓ goods on site ✓ satisfied customer ✓ no loss of sales

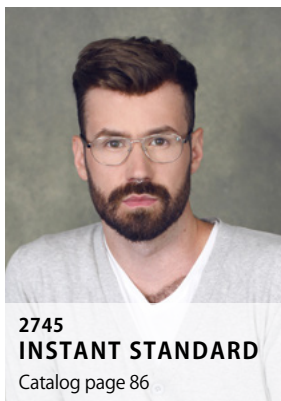
CREATIVE

BY SENTOO COLLECTION

## OUR HUMAN HAIR PRODUCTS FOR YOUR IMMEDIATE SOLUTION. YOU WILL FIND MORE THAN 30 HUMAN HAIR PRODUCTS IN OUR RANGE.



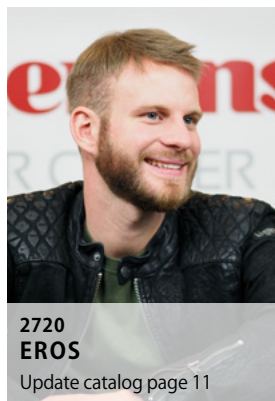
**5604  
MAILA**  
Catalog page 71



**2745  
INSTANT STANDARD**  
Catalog page 86



**5603  
BENITA**  
Catalog page 72



**2720  
EROS**  
Update catalog page 11



**5605  
SAPHIRA**  
Catalog page 71

## WELL MAINTAINED BRINGS LONGER JOY!



UPDATE CATALOG P.18

**14,00€\***  
15,90€

729335

### CARE SET HUMAN HAIR SMALL

Moisturizing Shampoo 250ml + Balsam 125ml + Comb + Bag

Offer your customer the small care set to guarantee the best possible care for human hair products.



CATALOG P.109

**8,00€\***  
8,90€

700855

### WOODEN BRUSH FOR HUMAN HAIR

Made of oiled wood with boar bristles and nylon pins. The nylon pins gently untangle, natural bristles protect and care for the hair and make it shiny.



CATALOG P.106

**10%\***

700601 OR 700603

### LADIES STYRO HEAD

white, head circumference 52/53cm or 55/56cm

700605

### LADY STYRO HEAD

white, long neck, head circumference 52/53cm

700610

### MEN STYRO HEAD

white, head circumference 58cm

## IN-HOUSE FAIR 2021 – SAVE THE DATE

WE WILL OPEN OUR DOORS AGAIN ON 13.11.–14.11.2021 FOR YOU.

As usual, we look forward to welcoming you to our Service Center in Troisdorf for two days of great offers and promotions. Make a note of the date now and don't miss anything!

## WE ARE THE ADERANS WHOLESALE TEAM!

FOR THE SOUTH OF GERMANY  
**CHRISTINA MACHATSCHK** | 02241 25527-29  
christina.machatschek@aderans.de

DOMESTIC  
**MELISSA PALM** | 02241 25527-92  
melissa.palm@aderans.de

DOMESTIC  
**CHRISTINA MEINIGKE** | 02241 25527-28  
christina.meinigke@aderans.de

CUSTOM MADE  
**ANNALIE RÖTZEL** | 02241 25527-15  
annalie.roetzel@aderans.de



SALES MANAGER  
**JAQUELINE FASEL**

FOR THE EAST OF GERMANY  
**DANIELA WAGENKNECHT** | 02241 25527-23  
daniela.wagenknecht@aderans.de

FOR THE WEST OF GERMANY  
**KATRIN WELLHAUSEN** | 02241 25527-26  
katrin.wellhausen@aderans.de

FOR EXPORT  
**SAMIR EL MAAZI** | 02241 25527-17  
sam.elmaazi@aderans.de

CUSTOM MADE  
**MONIKA JARDIN** | 02241 25527-22  
monika.jardin@aderans.de



### Aderans Germany GmbH

Echternacher Str. 8 | 53842 Troisdorf | Tel. +49 2241 25527-100 | Fax +49 2241 25527-99 | fancyhair@aderans.de | www.fancyhair.de  
\*Our general terms and conditions apply. Returns are not possible. Errors excepted. Can not be combine d with other discounts!  
Prices are only valid with immediate purchase! Delivery quantit ies limited!